

— NATIONAL —
GOLF & MARINA™
PROPERTIES GROUP

PRELIMINARY BUSINESS & FINANCIAL QUESTIONNAIRE

Course Name: _____

Course Address: _____

Owner Name(s): _____

Forms of
Ownership: _____

(Ex. C Corporation, LLC, Partnership, Proprietorship)

Website address: _____

Does this company hold all assets, including land? If not, describe ownership structure – all companies, individuals and relationships:

Management Company: _____

Include: A) Who has decision making authority: _____

B) Who makes personnel & other expense decisions: _____

C) Who makes equipment decisions: _____

Revenues/Expenses (please attach income/expense statement, preferably two years)

Are Audited statements available? Yes No If yes, what years? _____

Debt Secured: (RE) Long Term: \$ _____ Short Term: \$ _____

Secured: Equipment Long Term: \$ _____ Short Term: \$ _____

Unsecured: Long Term: \$ _____ Short Term: \$ _____

Annual Capital Expenditures: _____

Is property subject to land lease, right of refusal or option to purchase? Yes No

If Yes, please explain: _____

Are there any unusual title restrictions or covenants? Yes No

If Yes, please explain: _____

Are there any Environmental concerns of problems? _____

Date of Environmental Phase I report: _____

Has a Phase II Environmental ever been done? _____

Date and type of last survey: _____

ALTR survey: _____

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GOLF COURSE INFORMATION

Rounds played per year (18-hole) equivalent:

2015 _____
2016 _____
2017 to date _____

Green Fees/Player:

In Season: Weekday _____ Weekend _____
Off Season: Weekday _____ Weekend _____

Memberships:

What are the monthly dues associated with Membership?

	2015	2016
Family:	\$ _____	\$ _____
Corporate:	\$ _____	\$ _____
Single:	\$ _____	\$ _____
Junior:	\$ _____	\$ _____

What is the initiation fee?

	2015	2016
Family:	\$ _____	\$ _____
Corporate:	\$ _____	\$ _____
Single:	\$ _____	\$ _____
Junior:	\$ _____	\$ _____

How many memberships are possible? _____

How many are sold today? _____

What is the turnover? _____

Are there assessments? Yes No

If yes, describe timing, amount and purpose of last two (2) assessments? _____

Are there minimums? Yes No

If yes, please explain _____

Course Architect: _____ Type: _____ *(Public, Private, Semi-private)*

Year Built: _____

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Practice Facilities:

Range	Yes	No
Lighted Range	Yes	No
Putting Green	Yes	No
Range Tee Capacity	_____	
Range Tee Surface	_____	

Tee to Green? Yes No

If not, please explain _____

Turf Type:

Greens _____
 Varieties _____
 Tee _____
 Varieties _____
 Fairway _____
 Varieties _____
 Rough _____
 Varieties _____
 Varieties _____

Water Source _____

Capacity per month or year _____

If purchased, average cost past 3-years _____

Water contracts or permits; if not perpetual source? Yes No

If yes, please explain _____

Storm water drainage systems? Yes No

List number of: Lakes _____ Creeks _____ Rivers _____

Is any portion of the golf course in a floor plain? Yes No

Irrigation System:

Automatic _____ Manual _____ None _____
 Valve in Head _____ Block Valve _____ Quick Coupler _____

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Manufacturer & Model of Equipment:

Type of Heads _____
 Number of Heads _____
 Satellites _____
 Central _____
 Describe age, capacity, manufacture and condition of pumps _____

Market Information:

What would you consider your market and why? _____

Number of courses in market with comparable rates _____
 Public _____
 Private _____
 Semi-Private _____

Clubhouse and Facilities:

Clubhouse: Permanent Temporary

Yr. Built _____ Sq. Footage _____ # of Stories _____
 Exterior Walls _____ Floor Coverings _____
 Dining Capacity _____ Banquet Capacity _____

Pro Shop:

Included in clubhouse _____ Separate _____ Sq. Footage _____

Maintenance Building:

Permanent Temporary

Sq. Footage: _____ Type: _____
(wood, brick, steel, etc.)

Yr. Built: _____

List any other building and use? _____

Number of on-course restrooms: _____

Swimming pool? Yes No

Number of tennis courts: _____

Caretaker residence? Yes No Sq. Footage _____

Tifdwarf Nursery? Yes No

Well House? Yes No

PLEASE SUBMIT TO:

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